

— PRODUCT OVERVIEW · CLOUD AND HYBRID SOLUTIONS

Cloud where it **delivers the most value.**

Two extremes dominate the conversation around cloud: the hype ("let's move everything to the cloud") and avoidance. The truth is almost always somewhere in between. Omnit thoughtfully extends existing systems with cloud — in a hybrid architecture where everything sits in its best place.

Not everything belongs in the cloud, and not everything belongs on your own servers. We guide you from cloud readiness assessment through hybrid architecture design, migration, cost optimization, and operations — including knowledge transfer.

hybrid

everything in its best place

predictability

predictable cost

independent

the company's interest comes first

compliance

data stays where it needs to

An Implementation Partner, Not a Consultancy

We build systems that solve real business problems — tailored to existing operations, sustainable in the long term, for mid-sized and large enterprises. We do not pursue the most fashionable solution; we pursue the best value for money.

Three Pillars, One Partner

AI Factory

Practical AI for enterprise environments: document processing, automation, customer service, image and video analytics, prediction, intelligent search.

Data Solutions

Reliable reporting starts with well-managed data: ETL, BI, master data management, migration, Data Governance.

Custom Development

Business applications, system integrations, process digitization — from frontend to backend, cloud and hybrid.

What Makes Us Different

- **The team that assesses the project also builds it** — from the first workshop to production.
- **We build systems, not disconnected APIs** — frontend, backend, databases, integrations.
- **We start from real operations, not templates.**
- **Modular approach** — complete systems or individual components.
- **We specialize in projects where the challenge is difficult to define.**

KEY MESSAGE

We start with assessment and finish with a working system — and the same team carries the project from the first workshop to production.

Practical AI with Real Business Value — Not Hype

A generic AI subscription is not the same as AI built around a specific business problem, measured and integrated into enterprise operations. We build the latter: complete AI processing pipeline from your data, testing multiple models on the same dataset and selecting the best value-for-money solution.

Core AI Capabilities

- **Document Processing** — invoices, forms, contracts (typically 80% processing time reduction).
- **AI Automation** — replacing repetitive manual processes.
- **Customer Service & Contact Centers** — AI-assisted responses in Hungarian.
- **Image & Video Analytics** — manufacturing and visual quality control, performance measurement.
- **Predictive AI** — quality and behavioral forecasting.
- **Intelligent Search (RAG)** — enterprise knowledge search with source references.

Ready-Made AI Products

- **AI Invoice Posting** — rule-based, audit-ready coding from images and PDFs.
- **AI Conveyor Monitor** — video analytics for operational performance.
- **Intelligent Chatbot** — hallucination-free, RAG-based knowledge assistant.
- **Intelligent Search Engine (RAG)** — answers from documents, not lists.

Every product and service at a glance

AI Factory brings together AI services; Data Solutions creates order in enterprise data; Development builds custom systems. Every engagement starts with a fixed-price assessment.

AI Factory ARTIFICIAL INTELLIGENCE

ENTRY AND LEVELS

AI Opportunity Check

€1,450 • 1 week

★ ENTRY

AI Compass Audit

From €4,950

ADVANCED

AI Pilot

From €7,950

ADVANCED

CAPABILITIES

Document Processing · AI Automation ·
Customer Service & Contact Center · Image & Video
Analysis · Predictive AI · Intelligent Search (RAG) · AI
Agents & Assistants · Customer Behavior Analytics ·
Anomaly Detection · AI Consulting & Training ·
CRM Solutions

READY-MADE SOLUTION

AI Invoice Posting · AI Conveyor Monitor ·
Intelligent Chatbot · Intelligent Search Engine

Data Solutions DATA MANAGEMENT

ENTRY

Data Assessment

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

Data Preparation & Processing (ETL) · Business
Intelligence & Reporting · Data Cleansing & Validation ·
Master Data Management · Data Migration Management ·
Data Analytics · Oracle & Database Expertise · Specialized
Data Project Management · Data Governance

READY-MADE SOLUTION

CER — Material Master Data Gateway: SAP master
data framework (45 days → 4.5 days)

Custom Development CUSTOM DEVELOPMENT

ENTRY

Solution Concept

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

UI/UX Design & Business Application Development ·
System Integration · Document & Workflow Management ·
Cloud & Hybrid Solutions · Data Protection & GDPR
Compliance · Handwriting & Form Digitization

READY-MADE SOLUTION

DOCMAN: Enterprise Document Management (Case
Management, QES, Company Gateway)

— CLOUD AND HYBRID · WHAT THIS REALLY MEANS

Thoughtful cloud extension — hybrid, not extremes

We thoughtfully extend existing systems with cloud, in a hybrid architecture — playing three roles at once.

- 1 Plans**
Cloud readiness: what's worth moving to the cloud and what should stay on-premises — based on the company's actual needs.
- 2 Aligns**
Hybrid architecture: bringing cloud and on-premises infrastructure together into one functioning whole.
- 3 Keeps in check**
Cost optimization — the cloud can be cheap, but it can run away fast without control.

IMPORTANT DISTINCTION

Cloud and hybrid solutions are neither "everything to the cloud" hype nor avoidance: we thoughtfully extend existing systems with cloud. Not everything belongs in the cloud, and not everything belongs on your own servers — the right answer is almost always a hybrid solution, where everything sits in its best place.

— CLOUD AND HYBRID · THE PAIN POINT

Three situations where an extreme cloud decision hurts

- 1 "Everything to the cloud" hype**
Reckless cloud migration brings unexpected costs and loss of control.
- 2 Runaway cloud costs**
The cloud can be cheap, but without control it can spiral fast — unpredictable without control.
- 3 The compliance question**
Where and how data is stored is determined by GDPR, tax, and industry regulations — not by chance.

BOTTOM LINE

Reckless cloud migration, runaway cloud costs, and compliance risks still cost money today — not everything belongs in the cloud, and not everything belongs on your own servers.

— CLOUD AND HYBRID · WHO IT'S FOR

Three perspectives, one solution — and where the impact is measurable

Most relevant where existing systems need to be expanded, but the "everything to the cloud" approach is too risky, and the cost or compliance question is real. The decision is made on the IT and finance side.

CIO / IT

Hybrid architecture, controlled migration, and predictable cost are the key.

CFO / Finance

Keeping cloud cost under control and predictability are the main concerns.

Compliance

Data is stored where and how regulation requires it — per GDPR, tax, and industry rules.

— THE IMPACT · WHERE IT PAYS OFF

Where the change is measurable

Predictable cost

Cloud costs under control — planned and monitored, not by surprise.

Flexible operation

Hybrid architecture provides flexibility — every system runs in the best place.

Compliant storage

Data is stored where and how regulation requires it — per GDPR, tax, and industry rules.

What it does in practice — the core capabilities

Cloud readiness and strategy

What's worth moving to the cloud and what should stay on-premises — based on the company's actual needs.

Hybrid architecture

Bringing cloud and on-premises infrastructure together into one functioning whole — everything in its best place.

Migration to the cloud

Secure, planned migration of selected systems — without downtime or data loss.

Cost optimization

Keeping cloud costs under control — planned and monitored, not left to chance.

Security and compliance

Data is stored where and how regulation requires it — per GDPR, tax, and industry rules.

Operations and support

Ongoing support for the hybrid environment — and knowledge transfer for a more self-sufficient internal team.

— THE DIFFERENTIATING FACTOR · THE THREE BUILDING BLOCKS

Three principles — hybrid, controlled, compliant

1 Hybrid, not extreme

Not everything belongs in the cloud, and not everything belongs on-premises — everything sits in its best place.

2 Controlled cost

Cloud cost stays planned and monitored — it doesn't run away.

3 Built-in compliance

Data storage follows regulation — per GDPR, tax, and industry rules.

WHY IT MATTERS

Hybrid architecture puts every system in its best place; cloud cost stays planned and monitored; and data storage follows regulation — per GDPR, tax, and industry rules.

Proof of expertise

The three building blocks

Everything in its best place

We don't move everything to the cloud. Every system runs where it makes the most sense in terms of flexibility, cost, security, and compliance.

Controlled cloud cost

The cloud can be cheap, but without control it can spiral fast. We plan and continuously monitor costs to keep them predictable.

Built-in compliance

Sensitive data stays where regulation requires. Hybrid architecture provides flexibility and compliance at the same time.

What makes CLOUD AND HYBRID SOLUTIONS different

Hybrid, not hype

Not everything belongs in the cloud — the right answer is almost always hybrid.

Controlled cost

Cloud cost stays planned and monitored — it doesn't run away.

Compliance built in

Data is stored in compliance with regulation — per GDPR, tax, and industry rules.

Transferred knowledge

Your team grows more self-sufficient through knowledge transfer.

ABOUT PRICING — HONESTLY

There is no fixed list price — pricing is project-based, depending on the systems and the migration and operational needs involved. The question isn't the price, but what reckless cloud migration, runaway cloud cost, and compliance risk would cost — which a thoughtful, hybrid approach prevents.

— NEXT STEP

Cloud first — or what creates the most value?

In a 30-minute conversation, we'll review your systems and show you what should stay on-premises and what should move to the cloud. If the solution isn't right for you, we'll tell you that honestly too.

Hybrid

Everything in its best place.

Proof: not everything goes to the cloud.

Controlled

Cloud cost under control.

Proof: planned, not random.

Compliant

According to regulation.

Proof: GDPR, tax, and industry rules.

WEB

omnit.hu

SERVICE

Cloud and hybrid solutions ·
architecture · migration · cost

COMPLIANCE

ISO 27001 + 9001

[Request a consultation →](#)