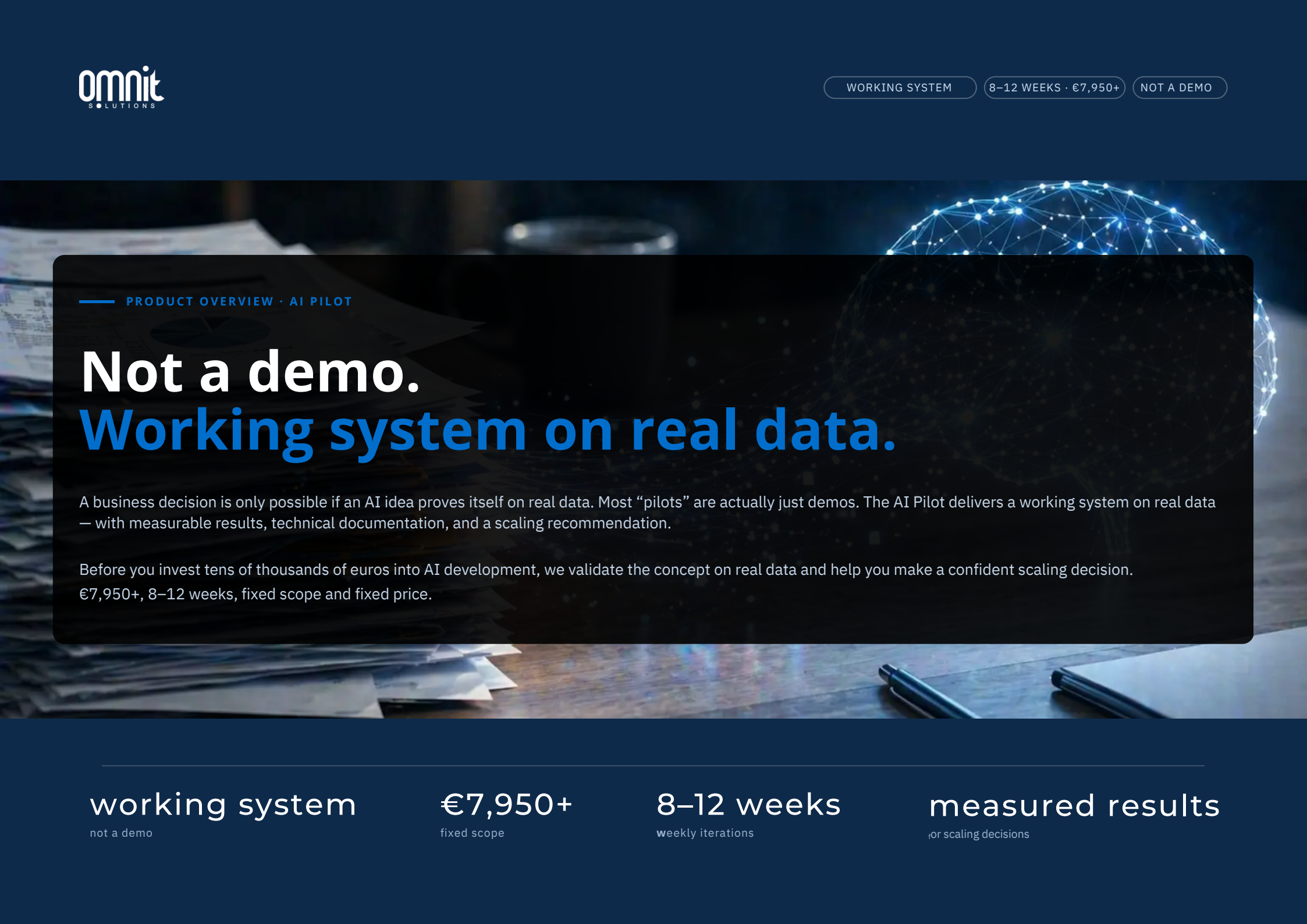


PRODUCT OVERVIEW · AI PILOT

Not a demo. Working system on real data.

A business decision is only possible if an AI idea proves itself on real data. Most “pilots” are actually just demos. The AI Pilot delivers a working system on real data — with measurable results, technical documentation, and a scaling recommendation.

Before you invest tens of thousands of euros into AI development, we validate the concept on real data and help you make a confident scaling decision. €7,950+, 8–12 weeks, fixed scope and fixed price.

working system

not a demo

€7,950+

fixed scope

8–12 weeks

weekly iterations

measured results

for scaling decisions

An Implementation Partner, Not a Consultancy

We build systems that solve real business problems — tailored to existing operations, sustainable in the long term, for mid-sized and large enterprises. We do not pursue the most fashionable solution; we pursue the best value for money.

Three Pillars, One Partner

AI Factory

Practical AI for enterprise environments: document processing, automation, customer service, image and video analytics, prediction, intelligent search.

Data Solutions

Reliable reporting starts with well-managed data: ETL, BI, master data management, migration, Data Governance.

Custom Development

Business applications, system integrations, process digitization — from frontend to backend, cloud and hybrid.

What Makes Us Different

- **The team that assesses the project also builds it** — from the first workshop to production.
- **We build systems, not disconnected APIs** — frontend, backend, databases, integrations.
- **We start from real operations, not templates.**
- **Modular approach** — complete systems or individual components.
- **We specialize in projects where the challenge is difficult to define.**

KEY MESSAGE

We start with assessment and finish with a working system — and the same team carries the project from the first workshop to production.

Practical AI with Real Business Value — Not Hype

A generic AI subscription is not the same as AI built around a specific business problem, measured and integrated into enterprise operations. We build the latter: complete AI processing pipeline from your data, testing multiple models on the same dataset and selecting the best value-for-money solution.

Core AI Capabilities

- **Document Processing** — invoices, forms, contracts (typically 80% processing time reduction).
- **AI Automation** — replacing repetitive manual processes.
- **Customer Service & Contact Centers** — AI-assisted responses in Hungarian.
- **Image & Video Analytics** — manufacturing and visual quality control, performance measurement.
- **Predictive AI** — quality and behavioral forecasting.
- **Intelligent Search (RAG)** — enterprise knowledge search with source references.

Ready-Made AI Products

- **AI Invoice Posting** — rule-based, audit-ready coding from images and PDFs.
- **AI Conveyor Monitor** — video analytics for operational performance.
- **Intelligent Chatbot** — hallucination-free, RAG-based knowledge assistant.
- **Intelligent Search Engine (RAG)** — answers from documents, not lists.

Every product and service at a glance

AI Factory brings together AI services; Data Solutions creates order in enterprise data; Development builds custom systems. Every engagement starts with a fixed-price assessment.

AI Factory ARTIFICIAL INTELLIGENCE

ENTRY AND LEVELS

AI Opportunity Check

€1,450 • 1 week

★ ENTRY

AI Compass Audit

From €4,950

ADVANCED

AI Pilot

From €7,950

ADVANCED

CAPABILITIES

Document Processing · AI Automation ·
Customer Service & Contact Center · Image & Video
Analysis · Predictive AI · Intelligent Search (RAG) · AI
Agents & Assistants · Customer Behavior Analytics ·
Anomaly Detection · AI Consulting & Training ·
CRM Solutions

READY-MADE SOLUTION

AI Invoice Posting · AI Conveyor Monitor ·
Intelligent Chatbot · Intelligent Search Engine

Data Solutions DATA MANAGEMENT

ENTRY

Data Assessment

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

Data Preparation & Processing (ETL) · Business
Intelligence & Reporting · Data Cleansing & Validation ·
Master Data Management · Data Migration Management ·
Data Analytics · Oracle & Database Expertise · Specialized
Data Project Management · Data Governance

READY-MADE SOLUTION

CER — Material Master Data Gateway: SAP master
data framework (45 days → 4.5 days)

Custom Development CUSTOM DEVELOPMENT

ENTRY

Solution Concept

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

UI/UX Design & Business Application Development ·
System Integration · Document & Workflow Management ·
Cloud & Hybrid Solutions · Data Protection & GDPR
Compliance · Handwriting & Form Digitization

READY-MADE SOLUTION

DOCMAN: Enterprise Document Management (Case
Management, QES, Company Gateway)

Working system on real data — not a demo, not a PoC

We deliver a working system running on real or real-world-like data, together with measured results — serving three purposes at once.

- 1 Working system**
Not a demo: a functioning AI solution running on real or real-world-like data.
- 2 Measured results**
Predefined success criteria — agreed by both parties, with a measurement report at the end.
- 3 Documented and transferable**
A system delivered with technical documentation — not a presentation, but a foundation for the next step.

IMPORTANT DISTINCTION

The AI Pilot is neither a showcase nor a demo-level pilot. We deliver a working system running on real or real-world-like data — with technical documentation, a measurement report, and predefined success criteria.

Three situations where the “pilot” remains just a demo

- 1 The “pilot” is only a demo**
Most pilots are really just presentations — they do not run on real data and deliver no measurable result.
- 2 No success criteria**
Without predefined, agreed success criteria, it is impossible to decide at the end whether the pilot delivered value.
- 3 No continuation after the demo**
A demo-level pilot does not deliver a working, documented system — so there is no foundation for the next step.

BOTTOM LINE

A demo-level “pilot” that delivers neither measured results nor a working system is still a sunk cost — with no clear next step, and no management decision supported.

Three perspectives, one measurement framework

Relevant when there is already a specific AI idea, internal support, and a willingness to test it.

CEO / Owner

The intention to invest exists, but first it must be proven that it works — on real data, with measured results.

COO / Operations

Needs measured pilot results on real data before moving forward.

CIO / IT

The working, documented system and the measurement report are key.

Where change can be measured

Informed scaling decision

The pilot provides sufficient real-data, measured evidence to decide whether scaling is worthwhile.

Foundation for scaling

A scaling foundation — knowledge stays within the organization.

Risk reduction

Fixed scope and predefined success criteria eliminate uncertain, result-free “pilots”.

What it does in practice — key capabilities

Fixed scope and success criteria

Predefined goals and metrics accepted by both parties.

Real data

The solution proves itself on real or real-world-like data — not in a laboratory environment.

Model optimization

The pilot includes continuous fine-tuning and regular feedback cycles.

Measurement report

Evaluation is based on quantified results and documented findings.

Documented handover

Knowledge and technical documentation are transferred together with the system.

Scaling recommendation

At the end of the pilot, a clear basis for the next decision is delivered.

— THE DIFFERENTIATOR · THE THREE PRINCIPLES

Three principles — real, measured, informed

1

Real data

We prove value in real environments, not synthetic or demo environments.

2

Measured results

At the end of the pilot, it is clearly measurable whether the concept works.

3

Informed decision

Management receives all information required for scaling.

WHY IT MATTERS

The purpose of the AI Pilot is not to create a demo, but to support an informed business decision. Measured results on real data show whether the concept is worth taking to the next step and scaling further.

Why does the AI Pilot work?

The three conditions for success

Real environment

We validate on real or real-world-like data, not synthetic test environments.

Measured results

At the end of the pilot, it is clearly visible whether the concept works.

Foundation for scaling

The documented system and accumulated knowledge provide the basis for the next step.

What makes the AI PILOT different

Predefined success criteria

At the end, it is clear whether the objective has been achieved.

Real data

The system proves itself in a real environment, not through synthetic testing.

Transparent measurement

The report highlights not only strengths, but also limitations.

Documented handover

Knowledge remains within the organization, not with the developer.

ABOUT THE PRICE — HONESTLY

The AI Pilot starts with fixed pricing and fixed scope — from €7,950, depending on the project, typically 8–12 weeks. The real question is not the price, but whether the outcome is a pilot that still leaves uncertainty. The AI Pilot delivers a working system and decision-supporting metrics — enabling responsible scaling decisions.

Was the “pilot” a demo, or a working system?

In a 30-minute discussion, we review the idea, the available data, and the success criteria, then show how it can become a working AI Pilot with measurable results.

Working

A system operating on real data.

Evidence: not a demo, not a PoC.

Measured

Documented, structured results.

Evidence: against predefined success criteria.

Informed

Management can make a scaling decision with all relevant information available.

Evidence: €7,950+, 8–12 weeks, fixed scope.

WEB

omnit.hu

SERVICE

AI Pilot · Working system · 8–12 weeks · €7,950+

COMPLIANCE

ISO 27001 + 9001

[Request a consultation →](#)

