

— PRODUCT OVERVIEW · AI CONSULTING & TRAINING

Conscious AI adoption — beyond hype.

Most companies know they need AI — but they don't know where to start. Management feels the pressure, while the market is full of promises and hype. Omnit AI Consulting & Training helps you decide where AI is worth implementing — starting with real business problems and data maturity.

We don't deliver a generic "AI strategy" in a presentation. We provide strategic guidance and practical capability building. The foundation of our approach is honesty and independence: if AI is not the right fit for a particular area, we will tell you.

problem

we start with the problem, not the hype

honest

we tell you if it's not worth it

independent

we don't sell AI tools

practical

implementation experience

An Implementation Partner, Not a Consultancy

We build systems that solve real business problems — tailored to existing operations, sustainable in the long term, for mid-sized and large enterprises. We do not pursue the most fashionable solution; we pursue the best value for money.

Three Pillars, One Partner

AI Factory

Practical AI for enterprise environments: document processing, automation, customer service, image and video analytics, prediction, intelligent search.

Data Solutions

Reliable reporting starts with well-managed data: ETL, BI, master data management, migration, Data Governance.

Custom Development

Business applications, system integrations, process digitization — from frontend to backend, cloud and hybrid.

What Makes Us Different

- **The team that assesses the project also builds it** — from the first workshop to production.
- **We build systems, not disconnected APIs** — frontend, backend, databases, integrations.
- **We start from real operations, not templates.**
- **Modular approach** — complete systems or individual components.
- **We specialize in projects where the challenge is difficult to define.**

KEY MESSAGE

We start with assessment and finish with a working system — and the same team carries the project from the first workshop to production.

Practical AI with Real Business Value — Not Hype

A generic AI subscription is not the same as AI built around a specific business problem, measured and integrated into enterprise operations. We build the latter: complete AI processing pipeline from your data, testing multiple models on the same dataset and selecting the best value-for-money solution.

Core AI Capabilities

- **Document Processing** — invoices, forms, contracts (typically 80% processing time reduction).
- **AI Automation** — replacing repetitive manual processes.
- **Customer Service & Contact Centers** — AI-assisted responses in Hungarian.
- **Image & Video Analytics** — manufacturing and visual quality control, performance measurement.
- **Predictive AI** — quality and behavioral forecasting.
- **Intelligent Search (RAG)** — enterprise knowledge search with source references.

Ready-Made AI Products

- **AI Invoice Posting** — rule-based, audit-ready coding from images and PDFs.
- **AI Conveyor Monitor** — video analytics for operational performance.
- **Intelligent Chatbot** — hallucination-free, RAG-based knowledge assistant.
- **Intelligent Search Engine (RAG)** — answers from documents, not lists.

Every product and service at a glance

AI Factory brings together AI services; Data Solutions creates order in enterprise data; Development builds custom systems. Every engagement starts with a fixed-price assessment.

AI Factory ARTIFICIAL INTELLIGENCE

ENTRY AND LEVELS

AI Opportunity Check

€1,450 • 1 week

★ ENTRY

AI Compass Audit

From €4,950

ADVANCED

AI Pilot

From €7,950

ADVANCED

CAPABILITIES

Document Processing · AI Automation ·
Customer Service & Contact Center · Image & Video
Analysis · Predictive AI · Intelligent Search (RAG) · AI
Agents & Assistants · Customer Behavior Analytics ·
Anomaly Detection · AI Consulting & Training ·
CRM Solutions

READY-MADE SOLUTION

AI Invoice Posting · AI Conveyor Monitor ·
Intelligent Chatbot · Intelligent Search Engine

Data Solutions DATA MANAGEMENT

ENTRY

Data Assessment

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

Data Preparation & Processing (ETL) · Business
Intelligence & Reporting · Data Cleansing & Validation ·
Master Data Management · Data Migration Management ·
Data Analytics · Oracle & Database Expertise · Specialized
Data Project Management · Data Governance

READY-MADE SOLUTION

CER — Material Master Data Gateway: SAP master
data framework (45 days → 4.5 days)

Custom Development CUSTOM DEVELOPMENT

ENTRY

Solution Concept

From €1,450 • 2–3 weeks

★ ENTRY

CAPABILITIES

UI/UX Design & Business Application Development ·
System Integration · Document & Workflow Management ·
Cloud & Hybrid Solutions · Data Protection & GDPR
Compliance · Handwriting & Form Digitization

READY-MADE SOLUTION

DOCMAN: Enterprise Document Management (Case
Management, QES, Company Gateway)

Strategy and training — driven by the problem, not the hype

Strategic guidance and practical training for conscious AI adoption — in three complementary roles.

1 Strategic Direction

Where the company stands today and where the real AI opportunities are — starting from the business problem, not the hype.

2 Practical Training

Preparing management and employees for practical AI use — tailored to their work.

3 Independent Honesty

We don't tell you what you want to hear — we tell you what is realistic and achievable.

IMPORTANT DISTINCTION

We don't deliver a generic "AI strategy" in a presentation. We start with real business problems and data maturity, providing strategic guidance and practical training. The foundation of our approach is honesty and independence: if AI is not worth implementing in a particular area, we say so clearly.

Three situations where uncertainty leads to poor decisions

1

Pressure, but no direction

Management knows AI matters, but lacks the knowledge to choose the right direction.

2

Hype and real value get mixed up

The market is full of promises, making it difficult to distinguish real AI opportunities from passing trends.

3

Fear and unrealistic expectations

Teams either fear AI or expect too much from it — neither supports successful implementation.

BOTTOM LINE

Poorly planned AI investments and unprepared teams already cost businesses money today. The market is full of promises, making it difficult to separate hype from real business value.

Three perspectives, one framework — and where the impact is measurable

This service delivers the greatest value where management feels pressure to adopt AI but lacks the internal knowledge to define the right direction. Decisions are made at executive level. The service focuses on strategy and training rather than implementation — backed by an implementation partner.

CEO / Executive Management

Feels pressure to adopt AI, but lacks a clear direction — seeking strategic guidance and an independent perspective.

Business / Department Manager

Wants to know what questions to ask and how to distinguish hype from genuine business value.

HR / Learning & Development

Prepares employees for practical AI use — reducing fear and unrealistic expectations.

Where the results become measurable

Clear AI Direction

The company understands where the real opportunities are and where to start — guided by value, not hype.

Prepared Teams

Management and employees understand what AI can and cannot do — and use it consciously.

Avoided Poor Investments

Poor-fit initiatives are identified early, allowing investment to focus on real business opportunities.

What it does in practice — key capabilities

AI Maturity Assessment

Where the company stands in terms of data, processes, and culture — and where the real AI opportunities are.

Prioritization & Roadmap

Prioritize opportunities by business value and feasibility — where to start, what can wait, and what not to pursue.

Executive Workshop

Helping management understand what AI can and cannot do, what questions to ask, and how to recognize hype.

Team Training

Preparing employees for practical AI use — tailored to their day-to-day work.

Responsible AI Use

What is and isn't appropriate: data protection, GDPR, corporate AI policies, and the risks of public AI tools.

Implementation Support

We continue to support your company during implementation — as an implementation partner.

— THE DIFFERENTIATOR · THREE PRINCIPLES

Three principles — problem-first, independent, implementation-focused

1 Problem-first

We start from real business problems and data maturity — not from "which AI tool is popular."

2 Independent & Honest

If AI is not worth implementing in a particular area, we say so — because our goal is not to sell AI tools, but to support the best business decision.

3 Implementation Experience

The consulting is backed by the same team that builds the AI solution — making it practical, not theoretical.

WHY IT MATTERS

Our approach is built on three principles: we start from real business problems, provide independent and honest guidance, and back it with an implementation team — making the consulting practical, not presentation-driven.

Proof of Expertise

Core principles

Problem-first

We start from real business problems and data maturity — not from whatever AI tool happens to be popular

Independent & Honest

If AI is not worth implementing in a particular area, we say so — because our goal is not to sell AI tools, but to support the best business decision.

Implementation Background

The consulting is backed by the same team that builds the AI solution — making it practical, not theoretical.

What makes AI CONSULTING & TRAINING different

Independent & Honest

We don't tell you what you want to hear — we tell you what is genuinely achievable.

Problem-first

We first understand the business problem, then select the right AI solution.

Implementation Partner

The same team that defines the strategy can also implement it.

Practical Training

Management and employees learn conscious AI use through their own day-to-day work.

ABOUT PRICING — HONESTLY

There is no fixed price list — the scope and content are tailored to your company's needs. The real question is not the price, but the cost of a poorly directed AI investment or an unprepared organization — something independent, practical consulting helps prevent.

— NEXT STEP

Where is AI truly worth implementing?

In a 30-minute discussion, we'll review where your company stands with AI, which areas are worth starting with, and what the next step should be. If AI is not yet worth implementing in a particular area, we'll tell you that honestly.

Independent

We don't sell AI tools — we provide honest guidance.

Proof: we'll tell you if it's not worth it.

Problem-first

We start from real business needs and data maturity.

Proof: we don't follow the hype.

Implementation-focused

Backed by the team that builds the solution.

Proof: your partner during implementation.

WEB

omnit.hu

SERVICE

AI Consulting & Training · strategy ·
training · responsible AI

COMPLIANCE

ISO 27001 + 9001

[Request a consultation →](#)

